



**GEAC**

Global Enterprise Acceleration Consortium  
Unlocking Hidden Value in Successful Companies

**Global Enterprise Acceleration  
Consortium**

**GEAC Engagement Framework**

*Powered By*



*Optimize-360.com*

# GEAC Engagement Framework™

Enterprise Value Acceleration Through Strategic Partnership

## Not a Consulting Firm

GEAC does not function as a traditional consulting firm. There are no reports delivered and no engagements concluded.

## A Long-Term Strategic Partner

GEAC serves as a long-term strategic growth partner – embedded in the client's journey, not observing from the outside.

## Measurable Value Creation

Every engagement is focused on measurable enterprise value creation – not activity, but outcomes.



# Our Mission & Ideal Client Profile

## Our Mission

To help established SMEs accelerate enterprise value, expand internationally, form strategic partnerships, access new markets, integrate innovation, and achieve acquisition readiness.

## Ideal Client Profile

GEAC selectively works with companies that typically possess:

- Annual revenues between USD 3 Million and USD 100 Million+
- Existing products, services, or technologies
- Demonstrated market traction
- Growth-oriented ownership and leadership
- Strong ethical standards and reputation
- Desire for expansion, investment, partnerships, or acquisition readiness

## Core Value Creation Areas



**International Expansion**



**Strategic Partnerships**



**Joint Ventures & Alliances**



**Technology Transfer & Innovation**



**Revenue Growth Acceleration**



**Capital & Investor Access**



**Enterprise Positioning**



**Acquisition Readiness**

# Typical GEAC Engagement Model



## Phase 1: Discovery & Assessment

Comprehensive evaluation of growth opportunities, strategic gaps, enterprise value drivers, and acquisition potential.



## Phase 2: Strategic Blueprint

Development of a customized enterprise acceleration roadmap tailored to the company's specific situation and goals.



## Phase 3: Execution & Acceleration

Implementation of growth, partnership, expansion, and commercialization initiatives.



## Phase 4: Enterprise Optimization

Strengthening valuation drivers, positioning, scalability, and operational readiness.



## Phase 5: Acquisition Readiness

Preparation for strategic investment, partnership, merger, acquisition, licensing, or exit opportunities.

# GEAC Partnership Structure

Company Revenue	Engagement Tier	Monthly Retainer	Typical Duration
USD 3M – USD 10M	Growth Tier	USD 3,500 – USD 5,000	12–36 months
USD 10M – USD 25M	Expansion Tier	USD 5,000 – USD 7,500	12–36 months
USD 25M – USD 100M+	Enterprise Tier	USD 7,500 – USD 12,500+	12–36 months

## Performance-Based Compensation

GEAC's interests are aligned with client success. Depending on engagement scope, additional success-based compensation may apply for:

- Strategic Partnerships
- Joint Ventures
- Capital Raising
- Licensing Agreements
- Major Commercial Contracts
- Mergers & Acquisitions
- International Expansion Initiatives

## Equity Participation

In select circumstances, GEAC may elect to accept a portion of its compensation in the form of equity, performance-based ownership interests, or long-term participation structures.

Such arrangements are evaluated individually and are intended to align long-term interests between GEAC and company leadership.

# Founder: Shahéd Said Khan

## Global Business Development Strategist

Decades of experience building cross-border business relationships and identifying international growth opportunities.

## Technology Transfer Specialist

Deep expertise in identifying, sourcing, and commercializing technologies across industries and geographies.

## Enterprise Acceleration Architect

Creator of the GEAC Enterprise Value Acceleration Framework™ and the 36-Month Roadmap™.

25+

Countries

International business experience spanning North America, Europe, Middle East, and Southeast Asia

20+

Industries

Cross-sector expertise enabling unique pattern recognition and opportunity identification

**Confidential discussions welcome.**

Selective Mandates



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