



Shahéd Said Khan

Global Business Expansion Operator
Cross-Border Partnerships
Industrial & Family Business Growth

USA | Middle East | Türkiye |
Malaysia | Europe

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GLOBAL INDUSTRIAL DEVELOPMENT STRATEGIST

INSTITUTION BUILDER

INTERNATIONAL BUSINESS EXPANSION EXECUTIVE

AUTHOR

American entrepreneur, industrial technologist, author, and international business development executive with more than 35 years of experience leading industrial expansion, cross-border partnerships, technology transfer, and strategic growth initiatives across more than 25 countries. Recognized for building trusted relationships with governments, technology parks, manufacturing ecosystems, universities, innovation agencies, family offices, and international business leaders throughout the United States, Türkiye, Malaysia, Europe, and the GCC.

Founder of **The 21:107 Initiative**, a long-term educational and leadership development platform dedicated to strengthening ethical leadership, professional standards, and institutional excellence. Author of internationally focused publications on technology transfer, global economic opportunities, and leadership.

"I build institutions, partnerships, and opportunities that create lasting economic and societal value."

35+

Years of Experience

International industrial development and cross-border strategy

25+

Countries Operated

Active across USA, Türkiye, Malaysia, GCC, and Europe

9

Manufacturing Plants

Led one of South Asia's largest carpet and textile groups

20+

Industries

Experience diversified over 20+ Cross-industrial sectors



www.ShahedSKhan.com

Recent International Achievements

High-impact industrial development initiatives executed across Qatar, Türkiye, and Malaysia — establishing verified pipelines, strategic corridors, and institutional frameworks for manufacturing investment and technology transfer.



Fanar Qatar Industrial Development Initiative

Founder · 2024–Present

- Developed the Technology-for-Equity Industrial Development Model
- Created the National Industrial Development Vehicle framework
- Established strategic industrial corridors between Qatar, Türkiye, and Malaysia
- Executed MOUs and LOIs with manufacturing companies across multiple sectors
- Built verified pipeline of manufacturing companies for expansion into Qatar



Türkiye Industrial Development Mission

Senior Relationships & Strategic Channels

- Established relationships with ODTÜ Teknokent, İTÜ ARI Teknokent, Bilişim Vadisi
- Formed high-level advisory council for cross-border industrial collaboration
- Invited to lead ODTÜ SHARE & CONNECT Country Days representing Qatar
- Developed Nebula Doha digital innovation initiative
- Secured access to hundreds of Turkish technology companies and SMEs



Malaysia Industrial Development Mission

Seven-Week Strategic Engagement

- Engaged MRANTI, MDEC, MIGHT, NCIA, and Penang manufacturing ecosystem
- Developed verified pipeline of hundreds of SMEs across semiconductor and electronics
- Initiated workforce development collaboration with PSDC
- Facilitated advanced manufacturing partnership discussions for Qatar
- Secured collaboration discussions with leading Halal cosmetics manufacturers

Professional Experience

Chairman · Khan Group International · 2005–Present

Established and managed an international group comprising technology companies (USA), software companies (UK), international consulting operations, research platforms, industrial development initiatives, and real estate investments. Led projects across technology commercialization, manufacturing, AI, healthcare, education, and strategic investment.

Chief Executive Officer · United Carpets Group · 1987–2015

Led one of South Asia's largest carpet and home textile manufacturing groups with nine manufacturing plants, international exports, global procurement networks, worldwide supply chains, and institutional buyer relationships across the hospitality industry.

CEO · American Medical Link

Led acquisition of Baxter's prefilled syringe manufacturing company. Doubled sales within one year, raised US\$6 million in working capital, and expanded healthcare exports internationally.

Business Development Executive · EPCON Pollution Control Systems

Opened strategic relationships with Shell, Exxon, 3M, and numerous major industrial corporations, establishing a foundation for large-scale industrial partnerships.

Core Expertise & Institutional Leadership

Shahed Said Khan's expertise spans the full spectrum of industrial development, from international market entry and foreign direct investment to the cultivation of innovation ecosystems and strategic partnerships. His work is underpinned by a philosophy of building lasting value through ethical leadership and institutional excellence.



International Business Expansion

Driving growth through cross-border joint ventures and global supply chain optimization.



Industrial & Economic Development

Accelerating manufacturing investment, technology transfer, and SME ecosystem development.



Strategic Partnerships

Cultivating public-private collaborations, investor relations, and family office engagement.



Innovation Ecosystems

Building frameworks that connect technology companies, universities, and innovation agencies.



Institutional Development

Founding and guiding organizations focused on leadership, governance, and ethical standards.



Business Turnarounds & Fundraising

Transforming challenges into opportunities through strategic restructuring and global capital acquisition.

Publications & Thought Leadership

Author of impactful works that bridge industrial development, global economics, and ethical leadership, contributing to both professional and community discourse.

Hidden Gems of Global Opportunities Unearthed

- Technology Transfer
- Industrial Development
- Emerging Markets
- Middle East Diversification

Pouring Honey into Hearts and Decrees (Forthcoming)

- Islamic Jurisprudence
- Leadership & Ethics
- Public Understanding
- Social Harmony

Education & Languages

- **Bachelor of Science, Industrial Technology**
University of Wisconsin, USA (Manufacturing Focus)
- **Advanced Level Studies**
Concord College, England (Physics, Economics, Mathematics)
- **Languages:** English, Urdu, Hindi, Punjabi

Board & Advisory Experience

- Former Advisory Board Member, Council of Islamic Schools in North America (CISNA)
- Advisor to multiple international industrial initiatives
- Strategic advisor to technology commercialization initiatives

Shahéd Said Khan – REFERENCE PORTFOLIO

Note: Selected supporting documentation referenced in this memorandum is available for review upon request.

The observations, experiences, projects, and decisions described within this memorandum are supported by documentation, publications, business records, strategic studies, and executed agreements developed over several years.

Prospective Patrons wishing to conduct additional due diligence are invited to review the following materials.

Platforms

IDEEA Hub – Initiative For Development & Enhancement of Economies in Arabia, Africa & Asia. (www.IDEEAHub.com)

Optimize 360 – (www.Optimize-360.com) – GEAC – Global Enterprise Acceleration Consortium.

Fanar Qatar Industrial Development Initiative

I spent two years developing an industrial and technology-transfer platform known as Fanar Qatar. (www.FanarQatar.com)

The initiative focused on attracting international manufacturing companies to establish operations in Qatar through innovative partnership and industrial-development models.

The following materials illustrate the scope, seriousness, and maturity of that undertaking.

The Architects Journey in Pictures – Across Türkiye and Malaysia, building the Technology Corridor

National Industrial Development Vehicle

<https://www.fanarqatar.com/s/The-National-Industrial-Development-Vehicle-Dashboard-With-12-Mandates.pdf>

Technology-for-Equity Industrial Development Model

<https://www.fanarqatar.com/s/The-Tech-for-Equity-Model-for-the-Development-of-Qatar.pdf>

Memoranda of Understanding & Letters of Intent

Executed agreements with international manufacturing partners from Türkiye and Malaysia representing multiple industrial sectors.

<https://www.fanarqatar.com/mou-loi>

Published Research & Authored Works

Hidden Gems of Global Opportunities Unearthed

A published book documenting my research into global technology-transfer opportunities, industrial development initiatives, economic diversification programs, and emerging-market opportunities across the Middle East.

Amazon:

<https://www.amazon.com/Hidden-Gems-Global-Opportunities-Unearthed-ebook/dp/B0D3CPFYLX>

Additional Information:

<https://www.shahedskhan.com/about-1/books-that-i-have-authored>

Pouring Honey into Hearts and Decrees

A manuscript exploring themes related to Islam, leadership, misconceptions, public understanding, social harmony, Islamic jurisprudence, and the growing disconnect between authentic teachings and public perceptions.

Manuscript:

[pouring-honey-into-souls-and-decrees - final master manuscript.pdf](#)

'HIDDEN GEMS' OF GLOBAL OPPORTUNITIES UNEARTHED



BY SHAHÉD SAID KHAN

HOW TO NAVIGATE & SEIZE UNPARALLELED
OPPORTUNITIES WITHIN THE MIDDLE EAST'S
TECH RENAISSANCE

POURING HONEY INTO HEARTS AND DECREES

The Silent Resonance of Islam in Western Ethics:
How Western Civilizations Inadvertently Live the Spirit of Islam



At the heart of *Pouring Honey into Hearts & Decrees* is a compelling exploration of the remarkable parallels between Western ethical, legal, and social values and the timeless Islamic principles of *Haqqoq ul Ibaad*—the Rights Owed to Others.
—Shahéd Said Khan